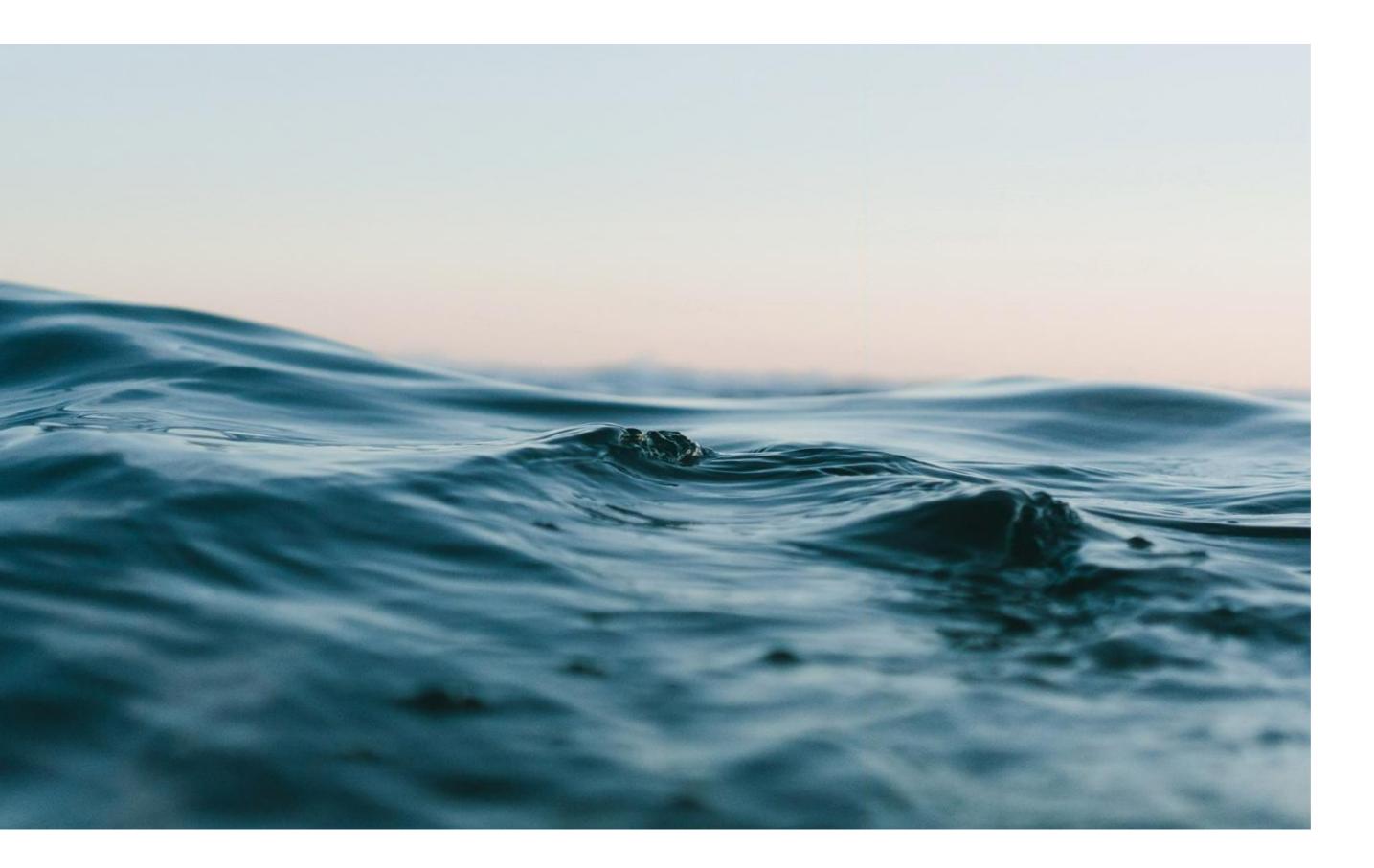
# ON THE JOURNEY WITH YOU.



PRINCESS MOTOR YACHT SALES



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# PRINCESS MOTOR YACHT SALES. THE START OF A JOURNEY.

Over 50 years ago we set sail on a partnership with Princess Yachts, becoming the largest Princess dealer worldwide. It has meant we've built an unparalleled breadth of services for our clients to enjoy. A truly world-class service that is no less than these beautifully crafted motor yachts deserve.

# NO ONE KNOWS A PRINCESS YACHT BETTER THAN US

Enjoying a strong and lasting relationship with Princess Yachts since 1965 means that we have a team of staff who know Princess better than anyone. Meticulous. Dedicated to their craft. These words don't just apply to the master craftsmen who build a luxurious Princess yacht, but the team who sell, maintain and service them too.

Our vast team of over 140 people are found in 26 locations across the UK and Europe. Whether you're enjoying the sun-kissed Balearics, the serene Swiss lakes or the glamour of Puerto Banus, we'll be there to support you – because our expertise and knowledge know no boundaries.

### THE BEGINNING IS NOT THE END

From the first meeting, we'll help find the perfect yacht for you. And we'll help you specify and build it with a genuinely personal service.

We'll walk you through the whole process, not just being there from the start – but for every journey along the way – from financing and insurance through to servicing from our expert Princess-trained team of more than 50 engineers.

### WELCOME TO THE FAMILY

Our business is family-owned. Being built on a strong ethos and honest values means that whether you buy, sell or charter with us, you're not just another customer, you become part of our family. We believe it's what sets us apart. So, read on to discover where we can take you.





# NEW YACHT SALES. IT'S NOT WHERE YOU COME FROM. IT'S WHERE YOU BELONG.

There's no place more steeped in British maritime history than the city of Plymouth. And that's why there's no better place to build these exceptional craft. Since 1965, our team of highly skilled craftsmen have meticulously sculpted each and every yacht around its owner's desires.

Over 3,000 people, each dedicated to their craft and passionate about what they do. It's their attention to detail that has driven this culture of innovation – building yachts that are not just beautiful, but the most technically advanced in the world.

#### WE'LL NAVIGATE YOU THROUGH THE WHOLE PROCESS

No question or query is too much for our sales team. They are here to guide you through the purchasing process. Based in 26 locations across the UK and Europe, they will help you realise your dreams, and ensure you receive support from your yacht handover and beyond.

As an owner, you'll also get to enjoy our unique owner events. These will see you learn new skills, meet new people and discover more about the luxury of a Princess Yacht lifestyle. Because when you buy from us, you're not just a yacht owner – you become part of something more. You become part of our family.



### BRINGING DREAMS TO REALITY

From the start of the process, the Princess design team will be there to help you realise your vision. Whether you're looking from 40ft to 95ft or from X Class to V Class - if you're looking to buy from new - we have the widest range of Princess motor yachts available. Our philosophy is based around getting to know you and your personal needs - so that you can enjoy the process of creating your perfect yacht.

### CREATE SOMETHING AS UNIQUE AS YOU ARE

Attention to detail is everything. That's why you'll enjoy access to the Princess Design Studio, should you require – helping you create something with your stamp on it. The interior design service is delivered by a dedicated design consultancy team based at the Princess manufacturing facility in Plymouth, and the Design Studio in Mayfair. We have the scope to consider everything down to the last detail – from the interior layout of your yacht, right through to the furniture, lighting and final layer of accessories.

### CONTACT DETAILS

So, if you're looking to buy from new, speak to our friendly team on +44 (0)1489 557755 or email sales@princess.co.uk.









NEW YACHT SALES



# SPECIALISTS IN PRINCESS OVER 70FT.

With over 150 yachts 70ft+ sold since the year 2000, we have the experience to deliver.

As motor yachts push beyond the 70-foot mark, they deliver an elevated experience in terms of guests, versatility, cruising horizons and watersports activities. They also require a more complex and integrated approach to issues like finance, maintenance and management.

With our Motor Yachts Division, whether you favour our high performance fly-equipped S78, our award-winning Y-Class range or our radical new X-Class range of superfly yachts, we have the people, the processes and the infrastructures in place to bring you a more relaxed and satisfying buying, selling and ownership experience.

### **BESPOKE OWNERSHIP OPTIONS**

With legal, financial and insurance partners based in key locations around the world, we can help make large yacht ownership work for you. We bring their services together to provide a full turnkey solution that will dovetail with your personal circumstances.

#### BETTER BERTHING SOLUTIONS

Fully serviced superyacht berths in the world's most coveted destinations can be tough to find. Those with multilingual staff, reliable climates, nearby airports, round-the-clock support and attractive cruising grounds are frequently oversubscribed. But whether you need a permanent base or access to a variety of peak-season visitors' berths, we have the contacts to deliver it.

### THE YACHT CREW YOU DESERVE

At Princess, we understand the impact of having good Captain and crew. While we don't do the recruiting, we'll put you in touch with quality recruitment services who'll guide you every step of the way. They will custom match the crew to your needs and they'll also take care of the administrative tasks required to manage their employment, including contracts, confidentiality agreements, payroll and reference checks. All you have to do is relax and enjoy.

# RELIABLE CHARTER REVENUE

If you want to offset the cost of ownership by offering your yacht for charter, we can take charge of that. We will ensure it's marketed to the right audience. We will broker perfectly tailored itineraries for each charter guest that comes our way and we will provide unstinting 24-hour support both before and during each charter. At a stroke, your yacht will gain the regular use it needs to keep its systems and crew in prime operational condition, while helping mitigate your annual costs.

### FLEXIBLE 24-HOUR BACK-UP

With mobile engineers at our sales and service hubs in the UK, Germany, the Balearics and southern Spain, our technical expertise is on hand whenever and wherever you need it. You can take advantage of a bespoke annual maintenance package or you can enjoy the personal reassurance of our yacht concierge service. Whether for routine maintenance, unexpected technical issues or out-of-hours yachting advice, we give you a single point of contact for all matters relating to your yacht. And when the time comes for an upgrade or refit? No problem. With a dedicated Retrofit Department, we can take care of that too.

### CONTACT DETAILS

If you are buying, selling or simply own a motor yacht over 70ft, and would like to find out more contact us on +44 (0)7711 988657 or email joe.hill@princess.co.uk

# PRINCESS APPROVED. THE LUXURY OF COMPLETE PEACE OF MIND.



At Princess Motor Yacht Sales, we believe buying a pre-owned luxury yacht should be every bit as fun as buying a new one. And the reassurance of buying from an established name like us means you can relax and enjoy the process. Every year we handle around 40 used yachts, all prepared to the highest industry standards and marketed via our retail network. Our Princess Approved craft represent the pinnacle of a pre-owned yacht purchase.



### IT TAKES A LOT TO BECOME PRINCESS APPROVED

Approval is attained through an industry-leading process that incorporates an independent survey and sea trial, alongside a Princess factory-approved 320 point check. Each yacht benefits from a 12-month insurance-backed guarantee that covers all mechanical and electrical components aboard the vessel with the option to extend or renew for up to 5 years. All our stock is thoroughly checked, prepared and supplied ready to go – including engine and generator service, new antifoul and anodes, and a thorough interior and exterior valet.

#### COVER THAT NOW TAKES CARE OF EVEN MORE

Our Pre-Owned Yacht Guarantee Programme began as an industry-leading offer 8 years ago and the 2022 version is another strong step forward. You simply can't get better peace of mind when purchasing a used boat.

### SAFETY IS OUR FIRST PRIORITY

All fire systems are serviced and certified and, if relevant, an up-to-date gas safety check is undertaken. Every boat comes with a full tank of fuel, as well as a comprehensive technical handover from one of our highly experienced engineers – this includes a detailed guide of all onboard systems, a thorough briefing of the safety equipment, and a complete run-through of the operation on the boat. It can even include close quarter boat handling if required. We aim to leave the new owner completely acquainted with their purchase – offering this service irrespective of boat location – and will dispatch a technician to wherever it's moored.

When you buy Princess Approved, you will enjoy the very best as a Princess Motor Yacht Sales customer. With Princess Motor Yacht Sales Individual for customisation and retrofit as well as our Aftersales Concierge for warranty, parts and service.

#### **REASSURANCE AS STANDARD**

- The first manufacturer approved pre-owned yacht programme
- A certified independent yacht survey and 320 point check
- Princess Approved 12 month guarantee on any used stock boats up to 10 years old with Europe-wide coverage
- Zero excess claim cover including parts and labour for mechanical and electrical component breakdowns
- Option to extend and renew cover
- Comprehensive terms and conditions

### ADDITIONAL BENEFITS

- Extensive coverage for parts and labour
- Increased hoist-out allowance
- Retro-fitted components now covered
- Transferability cover is transferable to another private owner if you sell the craft

### CONTACT DETAILS

direct@princess.co.uk +44 (0)1489 557755



# PRINCESS BROKERAGE INTERNATIONAL. TAKING YOUR YACHT TO THE WORLD.

As the world's largest broker for Princess Yachts with an unsurpassed reputation for service and delivery, we believe there is no one better positioned to assist you in buying or selling your yacht. Our dedicated team are focussed in securing a timely sale at the right price. And with an extensive network and international offices, we can extend our reach to find you a buyer. Expertise that makes the whole process effortless. We believe results speak for themselves. Our industryleading approach has seen in the last three years:

- £85,000,000 of boats sold
- 36% average annual growth in sales
- 10,000ft of boats sold

#### PRESENTATION IS EVERYTHING

Every yacht we sell is photographed professionally by our in-house specialist marine photographer. Within days he can ensure your yacht looks its best. Creating stills, 3D tours and even high-quality drone footage.





### TO BE SOLD, YOU NEED TO BE SEEN

To maximise visibility, we'll advertise on the most well known yachting portals such as Boat International, Yachtworld, Boatshop24 and Rightboat. We'll even make it visible to potential buyers at major boat shows.

# THE UNIQUE REASONS TO CHOOSE PRINCESS BROKERAGE INTERNATIONAL.

### 1. INCLUSIVE PROFESSIONAL PHOTOGRAPHY

Including stills, virtual tours and drone footage taken by our specialist photographer.

### 2. PART EXCHANGE GUARANTEE

We'll offer to part-exchange the yacht of any potential buyer for any of our brokerage listings to speed up the sale.

### **3. INCLUSIVE TECHNICAL ORIENTATION**

All buyers are offered a technical orientation on their new purchase before they sail into the sunset on their own.

### 4. ACCESS TO A DEDICATED YACHT CONCIERGE SERVICE AND OUT OF HOURS HELPLINE

You'll have a dedicated Yacht Concierge and 24/7 support at your disposal to help with any questions regarding servicing your yacht and more.

### 5. PRINCESS SERVICE INCLUSIVE PACKAGES AVAILABLE

Service Inclusive is our all-inclusive service package. For one monthly payment, you can cover all the servicing requirements of your yacht throughout the year.

### 6. TRUSTED AND TRANSPARENT. PROUD ABYA AND BRITISH MARINE FEDERATION MEMBERS

We operate to the high standards set by the ABYA (Association of Brokers and Yacht Agents) and the British Marine Federation.

### 7. FCA QUALIFIED TO PROVIDE FINANCIAL ADVICE

For added reassurance, our team are qualified by the regulatory body to provide financial advice in-house.

### LET US VALUE YOUR YACHT

Based on extensive knowledge of the market, recent selling prices of similar craft and current asking prices, our experts can provide you with a free, no-obligation and accurate yacht valuation. To arrange your valuation, contact us or visit our website using the details below.

brokerage@princess.co.uk UK +44 (0)1489 557755



PRINCESS BROKERAGE INTERNATIONAL

# YACHTQUARTERS SHARED OWNERSHIP PROGRAMME. ENJOY A SHARE IN LUXURY.

If you're looking for the joy of owning a luxury motor yacht, completely hassle-free and at a fraction of the cost – then meet YachtQuarters, our shared ownership programme.

### WHO IT'S FOR

YachtQuarters is an ideal solution for everyone. From yachting novices wanting to take their first step into yachting, to experienced owners looking to reduce the time and expense of running their own yacht. For a similar price to that of running your own modest 30ft boat in the UK, you can experience the true luxury yachting lifestyle on a crewed 60ft motor yacht in Mallorca.

### A FRESH APPROACH TO YACHT OWNERSHIP

YachtQuarters was created by us to allow you to conveniently and cost-effectively share all the acquisitional and operational costs of a yacht. And all while every aspect of running it is taken care of by a dedicated team of professionals, including berthing, insurance, servicing, skipper and crew.

### YOUR YACHT. YOUR ASSET.

Unlike many fractional ownership programmes, you are not just paying for time on board. With YachtQuarters, you have a full, legal share in your yacht. YachtQuarters works through bringing a group of up to eight owners together in a combined ownership structure. Each yacht ownership structure stays in force for four years. An eighth share in the programme entitles each owner to five weeks on board every year.

### A PERSONAL TOUCH

There's even a concierge service to help plan your trip. And we can make sure your yacht always feels yours – with your personal décor, as well as your bed linen and towels on board ready and waiting for you. All you and your guests have to do is sit back and relax.

# **YACHT**QUARTERS





# THE BENEFITS OF SHARED OWNERSHIP:

### IT'S YOURS

Unlike many fractional ownership programmes, you are not just paying for time on board. With YachtQuarters, you have a full, legal share in your yacht.

# WE'LL TAKE CARE OF IT ALL

We manage your yacht so you don't have to. Maintenance, security, crew management, provisioning, passage planning and more – is all taken care of by us.

# SAVE TIME AND MONEY

All the acquisition and operational costs of the yacht are shared. What's more, you save money because you only pay for the actual share of the yacht you own.

## A PERSONAL TOUCH

Enjoy a fully crewed yacht and inclusive concierge service. You can even have your own linen and décor.

### IN SAFE HANDS

The programme is managed by us, a company with more than 50 years' experience in all aspects of Princess ownership.

If you'd like to find out more about YachtQuarters, please get in touch with our dedicated team.

# CONTACT DETAILS

info@yachtquarters.com +44(0)1489 557755

# **YACHT**QUARTERS

# PRINCESS CHARTER. SEE WHERE LIFE TAKES YOU.

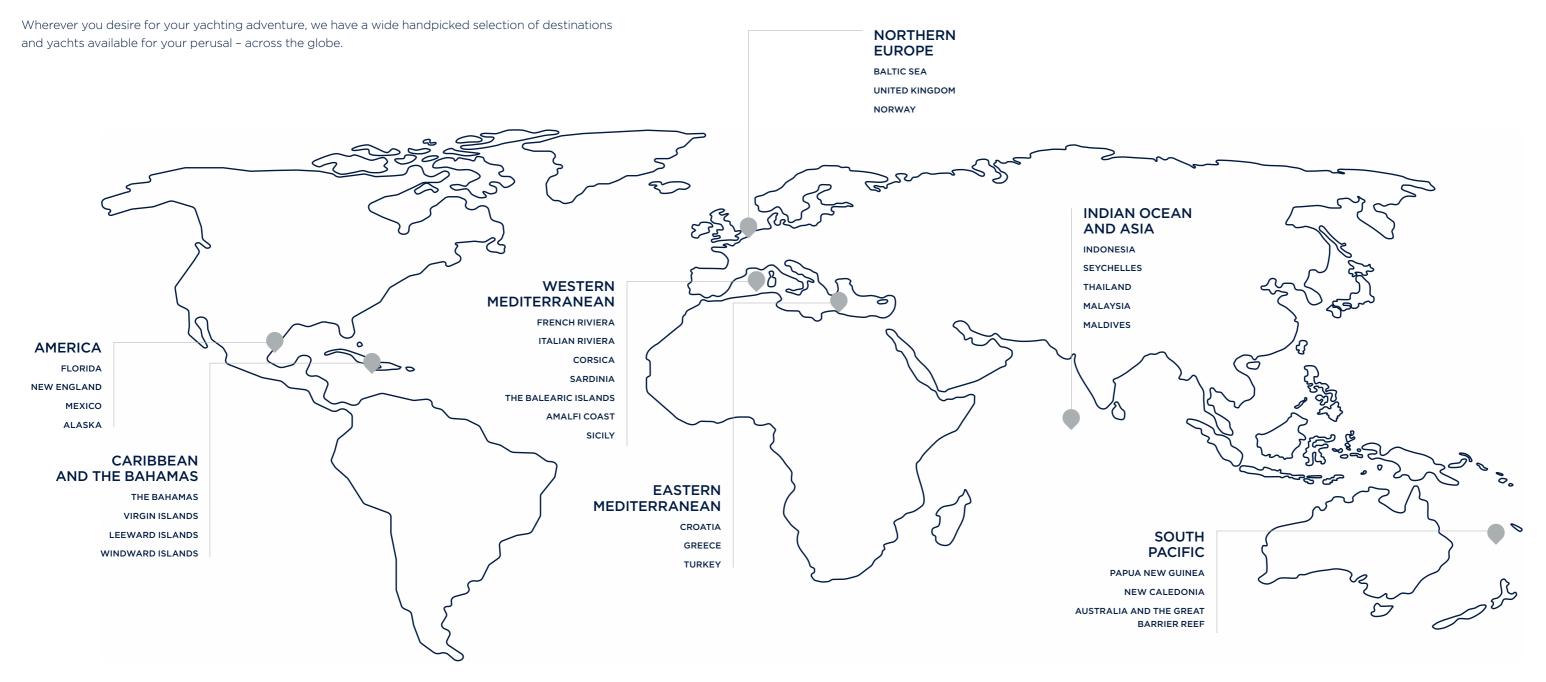
Princess Charter opens up the world from the remote, idyllic islands surrounding the Caribbean to the luxury of the Italian Riviera – our Charter collection is continuously growing to cater for every kind of desired boating lifestyle. And our 50 years of industry knowledge and experience means that there's no one better to get you out there.



### GUIDING YOU FROM A TO SEA

From the moment you speak to us, you'll enjoy an intensely personal experience that will guide you from the beginning, to your adventures on the blue road. Our expert team will take time to understand your needs. Whether you need a large number of berths, a full range of water sports equipment or additional outdoor space, they'll find the perfect yacht from which to explore the world's most idyllic destinations. They regularly meet with our charter captains and crew to ensure they are ready for the season ahead. Giving them time to prepare for the itineraries and guests that will soon be on board – and they ensure that the exceptional experiences they provide meet our exacting standards.

# EXPLORE THE POSSIBILITIES WITH 1,200 CHARTERS WORLDWIDE.



#### CARIBBEAN AND THE BAHAMAS

Pristine white beaches. Crystal blue seas. Unique marine life. It's hard not to see why the islands of the Caribbean are one of our most desirable destinations. It provides unforgettable experiences to even the most discerning of travellers.

#### WESTERN MEDITERRANEAN

The birthplace of luxury yacht chartering offers a combination of culture and unadulterated luxury. It features some of the most desirable locations in the whole of the world, let alone Europe, such as the Côte d'Azur, Amalfi Coast, Balearics, Corsica and Sardinia.

#### EASTERN MEDITERRANEAN

From the rich Romanesque wonders of Venice and the cultural melting pot of Istanbul. East of the Mediterranean blends ancient culture with picturesque coastlines, its azure waters enchant and offer a different experience to its Western cousin.

#### SOUTH PACIFIC

A sprawling area of diverse islands with palm-filled beaches, colourful coral reefs and the warmest in hospitality. Discover a haven of exotic flavours and attractions that help you escape the ordinary.

### INDIAN OCEAN AND ASIA

An ocean filled with blue and green paves the way. Navigate through the atolls of the Maldives. Explore the natural life of the Seychelles. Or unearth the mysteries and possibilities behind the region of Phuket.

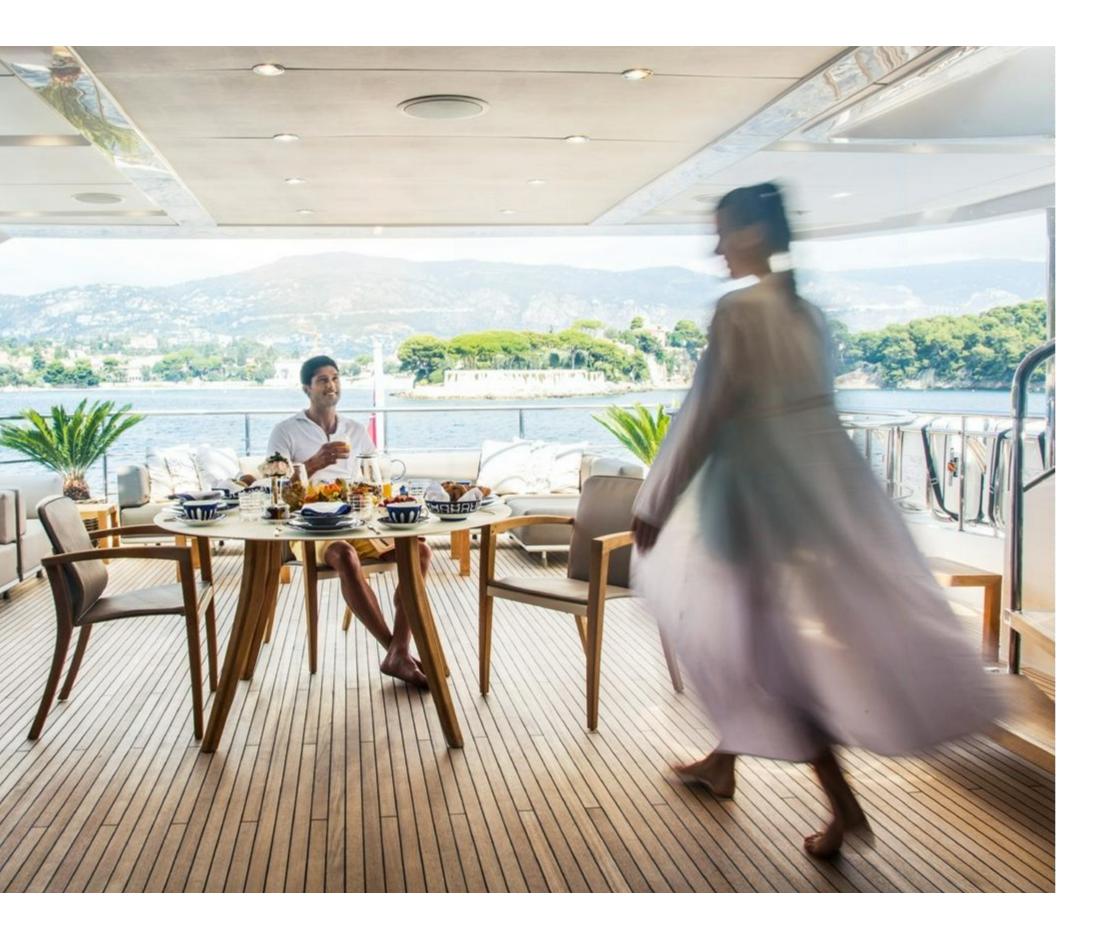
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### NORTHERN EUROPE

Majestic cities and meticulously carved landscapes abound. The sun may not be as endless as you will experience in the Mediterranean. However, fairy tale towns, majestic fjords and a cosmopolitan range of cultural diversity are there to explore.

### AMERICA

From the flamboyance of Florida right up to the historically rich New England coastline, there is, without doubt, something for everyone here. Bursting with an array of outdoor pursuits and a wealth of luxurious accommodation and amenities to truly amaze.



### THE PRINCESS YACHT COLLECTION

All of our charter yachts are meticulously handpicked. Chosen by our experienced charter team, each one encompasses all the luxury, quality and craftsmanship you'd come to expect from a Princess yacht. Our yachts are selected to meet differing requirements and are available with a vetted captain and crew – so you can be sure you will be in safe hands.

### MEMBERS OF MYBA

You can relax even more thanks to our membership of the prestigious Mediterranean Yacht Brokers Association (MYBA). Reserved for the few companies with a proven track record of excellence in the yachting industry, it gives you guarantees on safety, service and quality.

### CHARTER YOUR YACHT

If you're looking for a way to realise your yacht's potential and maximise revenue, then chartering your yacht could be an option that Princess Charter can assist you with.

We'll take care of the management and marketing for you, helping with imagery and showcasing your yacht online and offline – across the globe.

### WHERE CAN WE TAKE YOU?

Our team is based in Mayfair, London, with additional offices across Europe who can help find your requirements for charter. Please don't hesitate to get in touch with them to start your adventures. We look forward to seeing you.

### CONTACT DETAILS

princessyachtcharter.com info@princessyachtcharter.com +44 (0)207 499 5050





# PRINCESS AFTERCARE. WITH YOU FOR THE JOURNEY.

Whether you buy new or pre-owned – you'll never set sail on your own. That's because our attentive Aftercare team are always there to give you confidence on the journey ahead. All the nuances of owning a yacht and complexities of it all – we understand. It's why we've strived to create a service that matches the needs of every yacht owner. We're making the complex world of yacht ownership simple.

### SETTING THE STANDARDS. RAISING THEM TOO.

With us, you'll enjoy nothing but exceptional levels of service. We are striving to be the gold standard in yacht aftercare, with the support our team provides being revered the world over. Our 50 years of partnership with Princess has meant we've built something unique that's to the benefit of all our clients – and we're continually adding new and innovative services to support you out on the blue road.



# THE BENEFITS OF OUR AFTERCARE SERVICE:

#### WE'RE WHERE YOU ARE

We have an extensive office network located in key areas of the marketplace. Being close to where a yacht is based means that we can offer services quickly and efficiently.

#### **TECHNICAL EXPERTS**

We have a specialist team of over 50 technical experts - many of whom are factory trained, who have the technical knowledge to effect repairs and to ensure yachts are maintained correctly and safely. Not only do they have the specialist expertise to handle most of the challenges they face, but being mobile means they can be deployed quickly and efficiently where they're most needed. Who better to look after your yacht?

### CONCIERGE SERVICE

We were the first to introduce a yacht concierge service, so that each of our owners has a dedicated member of our team who schedules work and manages complex servicing and maintenance needs. They are the main point of contact for any technical work needed. Including servicing, maintenance, repairs, or simply to advise on any additional equipment or retrofit work you may require to enhance your onboard experience.

### TECHNICAL HANDOVER

Our engineers will carry out a detailed technical handover to each new owner, taking them through every step they will ever need to know about owning their yacht.

## OUR LOCATIONS

We have developed aftercare facilities close to the areas where our customers do their boating. In the last five years, we have invested over £2 million in new

state of the art aftercare facilities in key locations.

- Turnchapel Plymouth
- Saxon Wharf, Southampton
- Son Bugadellas, Mallorca
- Puerto Banus, Malaga
- Neustadt in Holstein, Germany

### OUR RANGE OF SERVICES:

- Engine / Generator Servicing & Repairs
- Anti-Foul & Polishing
- Air-Conditioning Inspection & Service
- Battery Servicing & Replacement
- GRP and Paint Repairs
- Carpentry
- Yacht Winterisation
- Yacht Customisation
  & Enhancement
- Service Packages
- Extended Warranties
- Parts

### CONTACT DETAILS

Southampton / Out of Territory +44 (0)2381 103170 service@princess.co.uk

Plymouth +44 (0)1752 393311 service.plymouth@princess.co.uk

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Germany +49 160 616 1640 deutschland@princessmysales.com

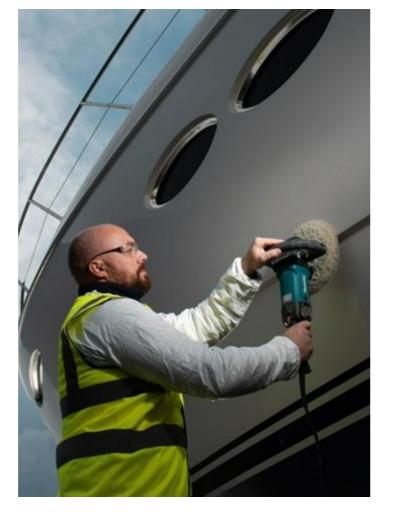
# PREPARED FOR LIFE SERVICE INCLUSIVE.

Protect your yacht with our unique package exclusively for Princess owners. Available for Princess yachts up to 10 years old and located in the south coast of the UK, Mallorca or Puerto Banus, it features a comprehensive list of annual service items built into an individual offering.

Packages can be purchased for one or two years with options to extend further to suit your needs and requirements.

#### WHAT'S INCLUDED:

- Engine/Gearbox service
- Generator service (Cummins & Onan)
- Lift, block off, storage for 5 days and launch
- Antifoul treatment
- Replacement of all external anodes
- Descale/burnishing of stern gear
- Machine wax polishing of the hull and superstructure
- Carry out seacock service
- Steering system service
- Trim Tab service
- Battery check
- Fire system service
- Fresh water system service
- Sanitation tank service
- Annual inspection and report



#### SERVICE INCLUSIVE BENEFITS:

- One-off inflation proof payment
- Flexible packages depending on boat specification
- Gives financial transparency to future yacht servicing cost
- Transferable to new owner should you sell your yacht, subject to conditions
- Could enhance the resale value of your yacht
- Additional Annual Inspection report included for non-service related items



# YACHT WINTERISATION.

#### WHAT'S INCLUDED:

- Engine inspection and repair
- Battery checks
- Coolant checks
- Replacement of oil and oil filters
- Corrosion protection
- Air-conditioning servicing
- Water and heating systems drainage and preparation
- Black and grey water system servicing
- Clean and dry bilges
- Toilet system sanitisation

Thorough preparation at this time can mean fewer problems later on, and ensures your engines, generators and onboard systems are properly prepared to handle periods of inactivity and extreme weather.

We offer an extensive range of cost-effective options for assisting in this essential process, ensuring your yacht is protected year-round.

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### WINTER CLEANING OPTIONS:

- Fridge, freezer and ice makers
- Fuel additives
- Full interior and exterior winter clean
- Cushion cleaning and storage
- Teak clean and protection

### CONTACT DETAILS

If any of our aftercare services interest you or you have any questions, please get in touch with our expert aftercare team.

Southampton / Out of Territory +44 (0)2381 103170 service@princess.co.uk

Plymouth +44 (0)1752 393311 service.plymouth@princess.co.uk

Balearic Islands +34 971 695 437 service.mallorca@princessmysales.com

Marbella +34 952 818 141 marbella@princessmysales.com

Germany +49 160 616 1640 deutschland@princessmysales.com





# PRINCESS MOTOR YACHT SALES INDIVIDUAL. CREATE A YACHT AS INDIVIDUAL AS YOU ARE.

As long as we've been selling Princess yachts, we've been tailoring them to meet our clients' specific requirements. We are uniquely placed globally to do what we do – with our headquarters located in the heart of the Princess waters of Plymouth, England. This dedication to craft is shared across the water, as our facilities are only a short boat hop away from the Princess factory itself.

Whatever improvements, alterations or modifications you would like to make to your boat, our engineers, technicians and craftsmen – as well as our dedicated customisation facilities – are more than a match for even the loftiest of ambitions.

### JUST SOME OF THE OPTIONS AVAILABLE TO YOU:

- Mooring
- Anchoring
- Watersports Equipment
- Security and Protection Equipment
- Navigation Equipment
- AV and Communications Equipment
- Electronics
- Power Solutions
- Lighting
- Furniture
- Soft Furnishings
- Heating
- Ventilation and Water Systems
- Electrical Appliances

#### UNRIVALLED RESOURCES

The largest dedicated service centre in the South West of the UK is where our Individual team call home. This state of the art building houses our purpose-built, fully-equipped workshops and a vast showroom where you'll find all the essential yachting extras and a large selection of the latest innovative marine equipment to whet your appetite.

Our impressive Turnchapel Wharf facility also boasts ample berthing for customers' boats with a 100m commercial pontoon, 40-tonne travel hoist plus shore storage, all with easy access to the sea. As well as complete peace of mind, our superb facilities give you the freedom to dream big when it comes to personalising your boat. Because if you can think it – we can make it happen.

### WE'RE WHERE YOU ARE

We have a breadth of resources to call upon to help you should you require, with engineering facilities and technicians at our offices in the UK, Balearics, Mainland Spain and Germany. But whether you're in the Med, or further afield, our Aftersales team can assist you wherever you are.

### OUR PARTNERS

We are proud of our partnerships. They have been forged over many years and built from our expertise and reputation as Princess' largest and most established dealer. We only work with those who meet our exacting standards and can match our dedication to the support of our clients. For added reassurance, we work closely with them to ensure all components are manufacturer-approved and compatible with your yacht.







## CONTACT DETAILS

If you'd like to discuss any of your ideas, our Individual team will be more than happy to help. You can contact them on individual@princess.co.uk or +44 (0)1752 393311.









# GENUINE PARTS. KEEP YOUR PRINCESS A PRINCESS.

We have the widest range of genuine Princess parts available. In fact, we're the largest distributor of Princess Parts worldwide, outside of the manufacturer's own inventory – so whatever you need, our friendly team are sure to be able to assist you.

With unsurpassed knowledge and expertise from years in the industry, you can trust our experts to find specific parts that will fit your yacht precisely.

We have access to new and old model parts, but if what you need isn't available, then we can locate it for you through our extensive industry contacts.

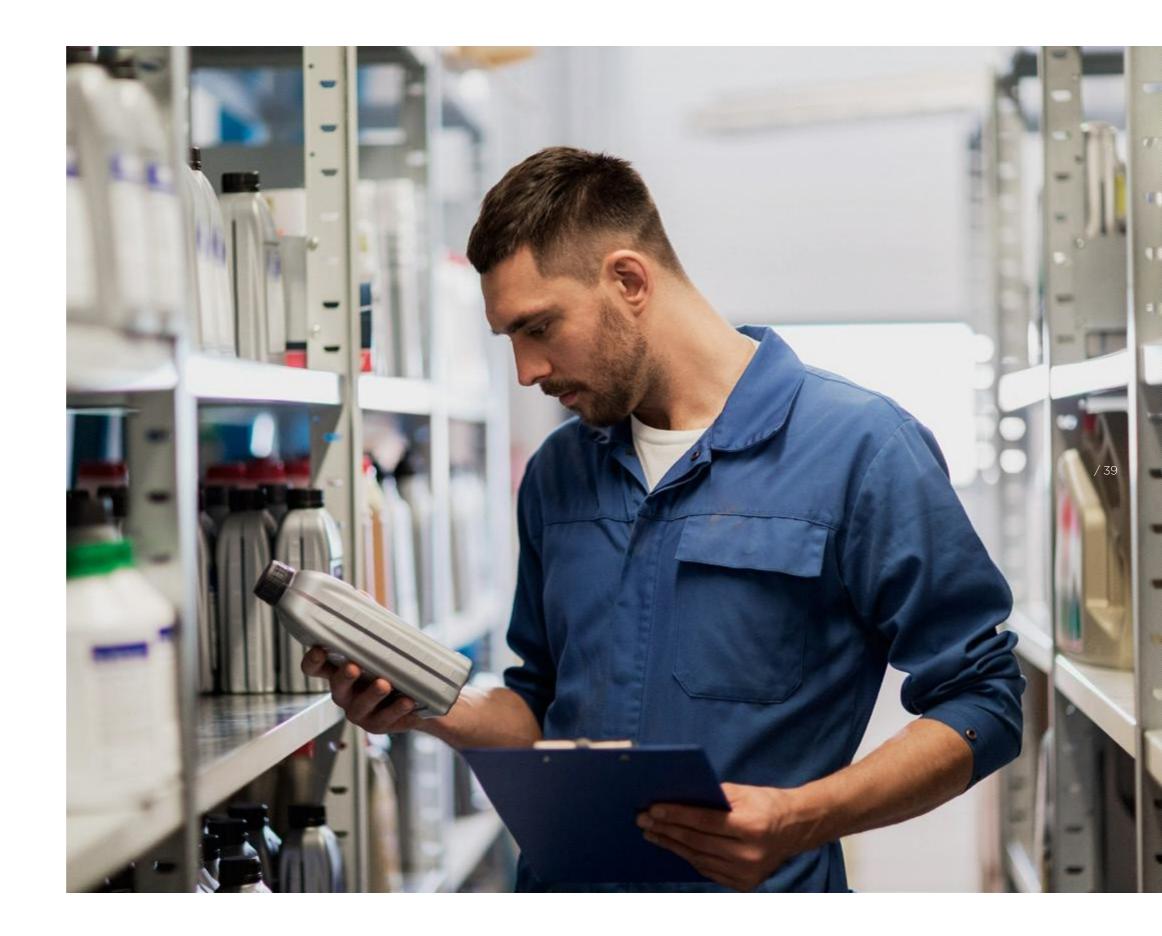
Our parts can be shipped worldwide. So if you're enjoying a cruise in the Mediterranean and are in need of a particular item, we'll make sure it gets to you as quickly as possible.

Order Online directly, with an extensive array of parts available to order today.

### CONTACT DETAILS

princesspartsonline.com info@princesspartsonline.com

Parts Department Southampton +44 (0)2381 103179 Parts Department Plymouth +44 (0)1752 893031





# THIS ISN'T THE END. THIS IS JUST THE BEGINNING.

When you buy a yacht from us, you're not just another Princess owner. You become a valued member of our family, with all your individual needs met with dedication and care.

And whether you deal with our Yacht Sales, Charter, Aftercare or Brokerage teams, our decades of experience will ensure you're starting your Princess journey in the safest of hands.

So, if you're not already a member of our family, let's weigh anchor and see where life takes us.

# CONTACT DETAILS

sales@princess.co.uk +44 (0)1489 557755



PRINCESS MOTOR YACHT SALES

#### UK OFFICES

London	+44 (0)207 499 5050
Southampton	+44 (0)1489 557755
Southampton (Service)	+44 (0)2381 103170
Plymouth	+44 (0)1752 600657
Plymouth (Service)	+44 (0)1752 393311
Parts Department Plymouth	+44 (0)1752 893031
Parts Department Southampton	+44 (0)2381 103179

TELEPHONE

TELEPHONE

#### EUROPEAN OFFICES

Marbella, Puerto Banus	+34 952 818 141
Mallorca, Puerto Portals	+34 971 676 439
Mallorca, Port Adriano	+34 971 234 140
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